(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

Comprehensive Annual Financial Report
For the Year Ended December 31, 2010

William E. Antonides and Company CERTIFIED PUBLIC ACCOUNTANTS

506 Hooper Avenue, Suite B Toms River, NJ 08753

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

COMPREHENSIVE ANNUAL FINANCIAL REPORT

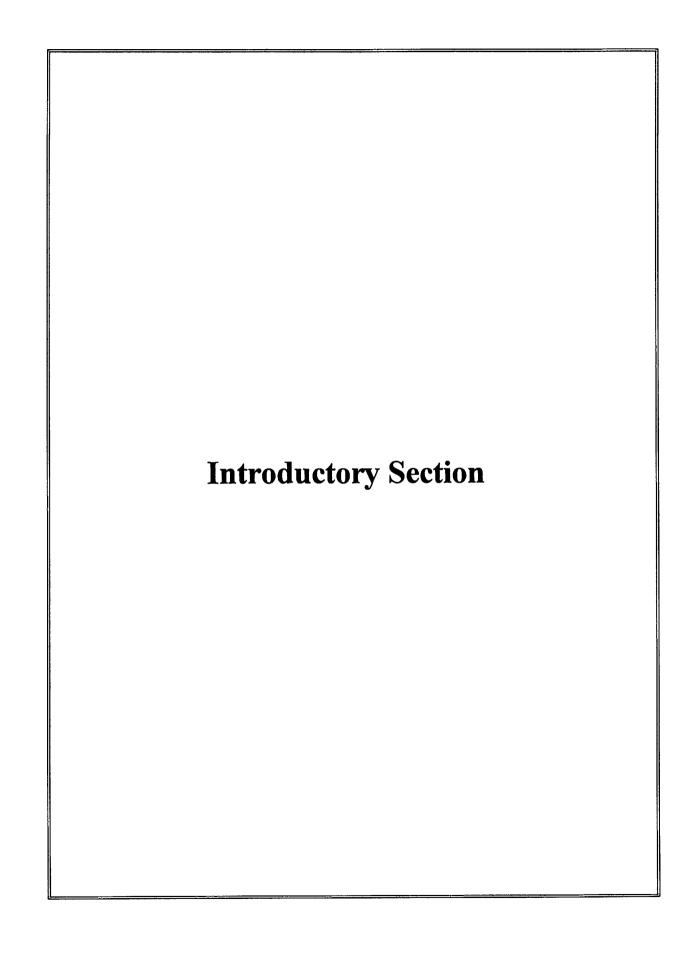
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(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

COMPREHENSIVE ANNUAL FINANCIAL REPORT

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1133 BEACH AVENUE BEACHWOOD, NEW JERSEY 08722 (732) 240-2608 • FAX: (732) 240-7278

October 3, 2011

To the Commissioners,

The comprehensive annual financial report (CAFR) of the Beachwood Sewerage Authority ("Authority") for the year December 31, 2010, is submitted herewith. Responsibility for both the accuracy of the data, and the completeness and fairness of the presentation including disclosures, rests with the management of the Authority. We believe that the data presented is accurate in all the material respects; that the report is presented in a manner designed to fairly set forth the results of operations of the Authority as measured by the financial activity of its funds; that the report fairly presents the financial position of the Authority for the year ended; and that all disclosures necessary to enable the reader to gain a maximum understanding of the Authority's financial activities have been included.

This CARF is presented in three main sections:

- 1. **Introductory Section** provides information on the contents of the report, this transmittal letter and the Authority's organizational structure.
- 2. **Financial Section** includes the auditor's opinion, management discussion and analysis, basic financial statements and other supplemental information.
- 3. Statistical Section contains additional financial and general information generally presented on a mulit year basis.

Profile of the Government

The Beachwood Sewerage Authority (Authority) was created by the Mayor and Council of the Borough of Beachwood pursuant to the provisions of an Act of legislature of the State of New Jersey under P.L. 1946, c. 148, p.639 known as the "Sewerage Authority Law," as amended and supplemented (Ord. #9/6/72). The Mayor and Council entered in to the Service Contract by ordinance and resolution, respectively, on August 1, 1973. The Authority is a collection system with two (2) pump stations in the Borough of Beachwood.

Organization and Structure

The Authority consists of five (5) regular Commissioners who are appointed by the Mayor and Council of the Borough of Beachwood to staggered terms of five (5) years.

The Chairperson, or in his or her absence, the Vice Chairperson presides over the meetings. The Secretary is responsible for the execution, witnessing and certification of various Authority documents. (See appendix A for current list of Commissioners)..

Organization and Structure continued

The Commissioners are also responsible for the annually appointing an Authority attorney, auditor and engineer, along with any other special counsels or consultants as deemed appropriate and necessary. These professionals report to the Commissioners. (See appendix B for the current list of Consultants).

Within the Authority, there are two (2) divisions, the Administrative and the Operational Divisions. The Administrative Division is responsible for the preparation of all the necessary Authority paperwork and documents, along with the day to day finances of the authority and its purchasing. Within the administrative division a Clerk-typist is responsible of attending the Authority's meeting and recording the minutes. Also, there is a bookkeeper responsible for the preparation of the Authority's documents as they pertain to the processing and payment of bills, payroll and the receipt of monies due the Authority and proper disposition. These individuals report directly to the Commissioners.

The Operations Division is responsible for the day to day operation and maintenance of the physical plant. The Operation Division is headed by the Superintendent, who reports directly to the Commissioners.

Local Economy

The Borough of Beachwood is located along the southern banks of the Toms River in Central Ocean County approximately one mile south of Dover Township, the County Seat. It is surrounded by the Borough of South Toms River to the north and west, the Borough of Pine Beach to the southeast: and the Township of Berkley to the south and west. Residents enjoy a blend of waterfront living, open space and growing recreational opportunities.

Table 1: Population

	1980	1990	2000	2006
	<u>Census</u>	<u>Census</u>	<u>Census</u>	Estimated
County of Ocean	346,038	433,203	510,916	562,335
Borough of Beachwood	7,687	9,324	10,375	10,744

Table 2: At Place of Employed

	<u>2005</u>	<u>2006</u>	<u> 2007</u>
County of Ocean	239,386	245,093	245,899
Borough of Beachwood	6,059	6,259	6,279

Table 3: Median Household Income

	<u> 1989</u>	<u> 1999</u>
County of Ocean	\$33,110	\$46,443
Borough of Beachwood	\$40,584	\$59,022

Major Initiatives

Completed Projects

Over the past several years the Authority has completed the following major projects:

Purchase of Jet-Vac truck

Financial Information

Internal Controls

In developing and evaluating the Authority's accounting system, an important consideration is the overall adequacy of internal controls. Internal controls are designed to provide Authority management with reasonable (but not absolute) assurance regarding (a) the safeguarding of assets against loss from unauthorized use or disposition and (b) he overall reliability of the financial records for preparing financial statements and for maintaining accountability and control over Authority's assets.

The concept of reasonable assurance recognizes that (1) the cost of control should not exceed the benefits likely to be derived and (2) the evaluation of cost and benefits requires estimates and judgment by management.

Budgetary Control

Annually, appropriations are established by the Board of Commissioners to record the current year's fiscal requirements of the Authority. Portions of these appropriations are encumbered as purchase orders and/or contracts are rewarded. No commitment is authorized, nor any expenditure incurred, until it is determined that adequate appropriation balances exist for that purpose. To facilitate this determination, the Authority accounting records are delineated by function and specific activity.

Financial Operating Results

The Management discussion and analysis that follows, summarizes and reviews the changes of the Authority's financial operations.

Cash and Investment Administration

The Authority's investment policy is to minimize risks while maintaining a competitive yield on its portfolio. During 2010, the Authority continues to invest in the same type of investments as in prior years. All investments are made in accordance with permitted investment vehicles as determined by the State of New Jersey.

Risk Management

The Authority continues to look to the New Jersey Utilities Authority Joint Insurance Fund (NJUAJIF), for its property and casualty insurance coverage. This fund has provided comprehensive and reliable coverage for many years. The relationship has also resulted in thousands of dollars in cost savings on premiums, plus many annual dividends being paid to the Authority.

Recently, the NJUAJIF has enhanced its coverage with the additions of Employment Practices Liability Coverage (EPL) and Public Officials Liability Coverage (POL). There has also been the inclusion of extended New Jersey Environmental Joint Insurance Fund (NJEJIF).

A comprehensive listing of the Insurance Coverage can be found on file in the Authority's offices.

Other Information

Independent Audit

The Authority is required to have an annual audit of the books of account, financial records and transactions conducted by independent certified public accounts selected by the Board of Commissioners. This requirement has been complied with. The independent auditor's report on the 2010 financial statements of the Authority has been included in the financial section of this report.

Acknowledgement

The preparation of this report on a timely basis was made possible with the assistance of the following people:

Beverly D. Clayton, Clerk Typist Milly Tangen, Bookkeeper William E. Antonides, CPA, RMA Dorothy S. Gallagher, C.P.A., R.M.A.

In addition, the following references were used in compiling the report:

Ocean County Data Book, Eleventh Edition, dated May 2008.

In closing, preparation of the report would not have been possible without the leadership and support of the Board of Commissioners.

Sincerely,

Walter G. Erickson

Chairman

2010

MEMBERS OF THE AUTHORITY

Appendix A

Commissioner

Walter G. Erickson Chairman Allison Kobus Vice-Chairwoman Matthew Brown Treasurer Robert Klump Secretary

Brian Turner

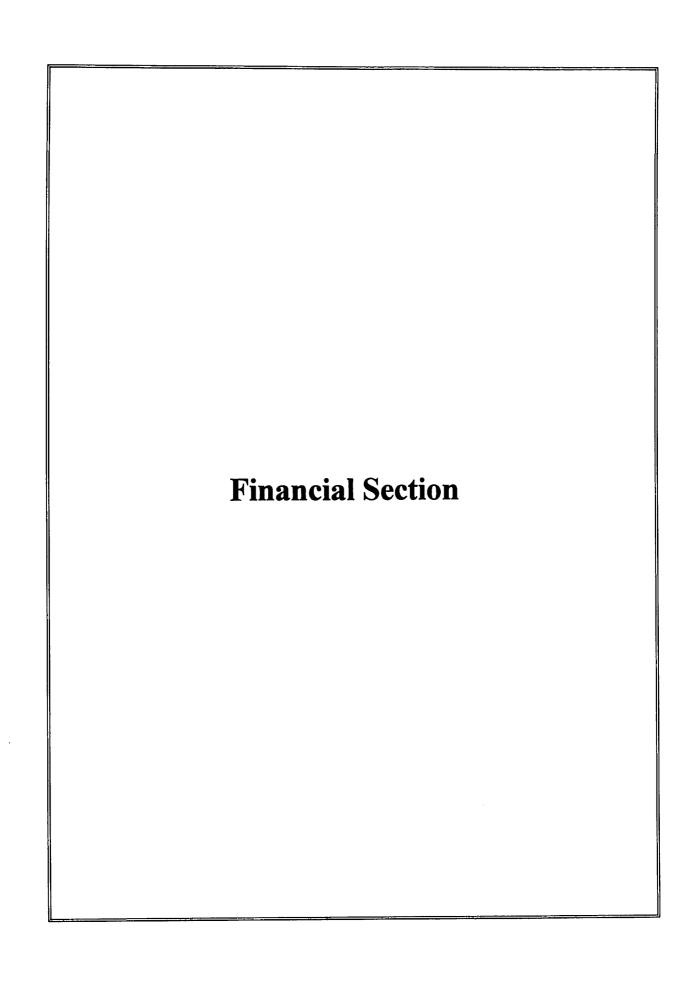
2010

CONSULTANTS

Appendix B

James Gluck, Esq.	Attorney
William E. Antonides and Company William E. Antonides, C.P.A.	Auditor
Frank Baer, Jr.	Engineer
Gluck, Walrath & Lanciano, LLP	Bond Counsel
TD Bank	Trustee
Conner Strong	Risk Management Consultant

Appendix C Superintendent **Assistant Field** Supervisor Operations (A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD) BEACHWOOD SEWERAGE AUTHORITY ORGANIZATIONAL CHART Commissioners 2010 Administration Clerk Typist Bookkeeper Attorney Engineer Auditor



William E. Antonides and Company CERTIFIED PUBLIC ACCOUNTANTS

Telecopier: 732-681-4033

WILLIAM E. ANTONIDES, C.P.A., R.M.A., P.S.A. WILLIAM E. ANTONIDES, JR., C.P.A., R.M.A., P.S.A.

e-mail: antonidescpa@monmouth.com Monmouth County Office: 2807 Hurley Pond Road Suite 200 P.O. Box 1137 Wall, New Jersey 07719-1137 732-681-0980

EDWARD J. SIMONE, C.P.A., R.M.A., P.S.A. BRIAN K. LOGAN, C.P.A., R.M.A., P.S.A. DOROTHY S. GALLAGHER, C.P.A., R.M.A., P.S.A. DONALD F. HILL, C.P.A., P.S.A. CHI-LING LAI, C.P.A., P.S.A.

Ocean County Office: 508 Hooper Avenue, Suite B Toms River, New Jersey 08753-7704 732-914-0004

INDEPENDENT AUDITOR'S REPORT

Chairperson and Board of Commissioners Beachwood Sewerage Authority County of Ocean Beachwood, New Jersey

We have audited the accompanying financial statements of the Beachwood Sewerage Authority (the "Authority"), in the County of Ocean, State of New Jersey, as of and for the years ended December 31, 2010 and 2009, which collectively comprise the Authority's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Authority's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Unites States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of December 31, 2010 and 2009, and the respective changes in financial position and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 24, 2011, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by Governmental Auditing Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Authority's financial statements as a whole. The introductory section and supporting schedules, listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The introductory section listed in the table of contents has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

William E. Antonides and Company
Independent Auditors

William E. Antonides
Certified Public Accountant

October 24, 2011

Management's Discussion and Analysis

The discussion and analysis is designed to provide an analysis of the Authority's financial condition and operating results and to also inform the reader on Authority financial issues and activities.

The Management's Discussion and Analysis (MD&A) should be read in conjunction with the Transmittal Letter (beginning on page 1) and the Authority's basic financial statements (beginning on page 16).

USING THIS ANNUAL REPORT

The financial statements included in this annual report are those of a special-purpose government engaged only in a business-type activity. As enterprise funds, the Authority's basic financial statements include:

- Statement of net assets reports the Authority's current financial resources (short-term spendable resources) with capital assets and long-term obligations. (Exhibit A)
- Statement of revenues, expenses and changes in fund net assets reports the Authority's operating and non-operating revenues, by major source along with operating and non-operating expenses and capital contributions. (Exhibit B)
- Statement of cash flows reports the Authority's cash flows from operating activities, investing, capital and non-capital activities. (Exhibit C)

STATEMENT OF NET ASSETS

Years Ended December 31,	2010	2009	2008
Assets:			
Current Assets:			
Unrestricted	\$ 1,029,786	\$ 1,067,092	\$ 1,338,796
Restricted	143,719	144,669	142,688
Accounts Receivable	226,359	314,235	273,642
Total Current Assets	1,399,864	1,525,996	1,755,126
Non-Current Assets:			
Restricted Assets	508,241	530,180	554,945
Capital Assets - Net of Depreciation	4,138,686	4,347,249	4,303,305
Unamortized	65,014	72,949	80,884
Total Assets	\$ 6,111,805	\$ 6,476,374	\$ 6,694,260
Liabilities:			
Current Liabilities	\$ 483,714	\$ 428,802	\$ 423,845
Non-Current Liabilities	935,000	1,180,000	1,420,000
Total Liabilities	\$ 1,418,714	\$ 1,608,802	\$ 1,843,845

STATEMENT OF NET ASSETS (CONTINUED)

Years Ended December 31,	2010	2009	2008
Net Assets			
Investment in Capital Assets - Net of Related Debt	\$ 2,958,685	\$ 2,927,248	\$ 2,653,305
Current Debt Service	21,219	24,669	27,688
Future Debt Service	122,500	120,000	115,000
Renewal and Replacement	500,000	500,000	500,000
Unrestricted	1,090,687	1,295,655	1,554,422
Total Net Assets	\$ 4,693,091	\$ <u>4,867,572</u>	\$ <u>4,850,415</u>

The net assets of the Authority decreased to \$4,693,091 during 2010, a \$174,481 decrease over 2009.

REVIEW OF REVENUES

Years Ended December 31,	2010	2009	2008
Operating Revenues:			
Service Fees	\$ 1,610,309	\$ 1,656,434	\$ 1,647,489
Connection Fees and Other Revenues	68,468	27,319	12,430
Total Operating Revenues	1,678,777	1,683,753	1,659,919
Non-Operating Revenues:			
Interest Revenue	460	1,194	30,174
Other		24,716	9,600_
Total Non-Operating Revenues	460	25,910	39,774
Total Revenues	\$ <u>1,679,237</u>	\$ 1,709,663	\$ 1,699,693

The Authority serves a relatively stable consumer population. Generally, increases in operating revenues can be attributed to modest increases in the consumer base, an increase in service fees or a combination of both. In 2010, operating revenues decreased by \$4,976. Non-Operating Revenues for the most part, are generated by interest earned on the Authority's cash deposits and related investments, and the collection of lateral fees associated with local development. There was a decrease in these revenues in 2010 of \$734 that was due primarily to a decrease in interest revenue.

REVIEW OF EXPENSES

Years Ended December 31,	2010	2009	2008
Operating Expenses:			
Personnel Services	\$ 323,992	\$ 283,797	\$ 271,078
Purchase of Services	1,050,931	962,856	926,422
Other Operating Expenses	154,134	132,919	133,597
Depreciation	275,714	250,128	247,446
Total Operating Expenses	\$ 1,804,771	\$ <u>1,629,700</u>	\$ 1,578,543

The Authority's operating expenses increased \$175,071 in 2010 when compared to 2009.

CAPITAL ASSETS, NET OF DEPRECIATION

In 2010, capital assets had a net decrease (addition, deductions and depreciation) of \$208,564.

Years Ended December 31,	2010	2009	2008
Plant and Property	\$ 596,473	\$ 537,993	\$ 537,993
Vehicles and Equipment	460,963	460,043	311,995
Collection System	8,743,977	8,742,965	8,732,865
Road Overlay	410,115	410,115	410,115
Total Capital Assets	10,211,528	10,151,116	9,992,968
Less: Accumulated Depreciation	6,072,843	5,803,867	5,689,662
Total Net Capital Assets	\$ <u>4,138,685</u>	\$ 4,347,249	\$ 4,303,306

The Authority makes necessary replacements to its plant and equipment, due to obsolescence or normal retirement, through the budgetary process. That process is also used for additions that might require long term funding. The cost of laterals, which extend the service system, are paid for by the consumer who benefits from the construction. The latter costs are treated as contributed capital because they are borne by the consumer.

DEBT OUTSTANDING

Principal payments, together with interest, are payable annually until final installment of principal due in December of the year 2018.

FINANCIAL CONTACT

Questions related to any component of the Authority's Comprehensive Annual Report should be addressed to Walter G. Erickson, Commission Chairman, Beachwood Sewerage Authority, 1133 Beach Avenue, Beachwood, NJ 08722.

STATEMENTS OF NET ASSETS

Exhibit A

Sheet 1 of 2

FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
<u>Assets</u>		
Current Assets:		
Cash and Cash Equivalents		
Unrestricted	\$ 1,029,786.22	\$ 1,067,091.96
Restricted	143,718.76	144,668.75
Accounts Receivable	226,358.59	314,235.24
Total Current Assets	1,399,863.57	1,525,995.95
Non-Current Assets:		
Restricted Assets		
Cash and Cash Equivalents	508,241.30	530,180.15
Capital Assets:		
Land	198,197.78	198,197.78
Buildings and Improvements	398,275.00	339,795.00
Vehicles and Equipment	454,226.16	460,043.36
Collection System	8,750,714.66	8,742,964.66
Road Overlay	410,114.91	410,114.91
•	10,211,528.51	10,151,115.71
Less: Accumulated Depreciation	6,072,843.43	5,803,866.81
•	4,138,685.08	4,347,248.90
Unamortized Debt Issuance Costs - 2003 Revenue Bonds	50,589.64	56,721.58
Unamortized Bond Discount - 2003 Revenue Bonds	14,424.59	16,227.67
	65,014.23	72,949.25
Total Non-Current Assets	4,711,940.61	4,950,378.30
Total Assets	\$_6,111,804.18	\$ 6,476,374.25

STATEMENTS OF NET ASSETS

Exhibit A

Sheet 2 of 2

FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

		2010		2009
<u>Liabilities</u>	-		-	
Current Liabilities				
Accounts Payable	\$	107,632.38	\$	9,916.46
Due to Developers		9,960.06		9,848.90
Overpayment of Service Charges	•	97,816.31		143,803.04
Accrued Liabilities		4,168.00		
Compensated Absences		15,600.30		21,122.22
Interest on Long-Term Debt		3,536.46		4,111.46
Current Maturities of Long-Term Debt		245,000.00		240,000.00
Total Current Liabilities	_	483,713.51		428,802.08
N 0 N 1993				
Non-Current Liabilities:		025 000 00		1 100 000 00
Long-Term Debt	-	935,000.00	•	1,180,000.00
Total Liabilities	\$ _	1,418,713.51	\$	1,608,802.08
Net Assets				
Investment in Capital Assets, Net of Related Debt	\$	2,958,685.08	\$	2,927,248.90
Restricted		•		•
Current Debt Service		21,218.76		24,668.75
Future Debt Service		122,500.00		120,000.00
Renewal and Replacement		500,000.00		500,000.00
Unrestricted	_	1,090,686.83		1,295,654.52
Total Net Assets	\$	4,693,090.67	\$	4,867,572.17

STATEMENTS OF REVENUES, EXPENSES AND

CHANGES IN NET ASSETS

Exhibit B

FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
Operating Revenue:		
Service Fees	\$ 1,610,308.55	\$ 1,656,434.86
Connection Fees	6,150.00	18,000.00
Other	62,318.21	9,318.59
Total Operating Revenue	1,678,776.76	1,683,753.45
Operating Expenses:		
Personnel Services	323,992.35	283,796.83
Purchase of Services	1,050,931.20	962,856.00
Other Operating Expenses	154,133.78	132,919.34
Depreciation	275,713.82	250,127.46
Total Operating Expenses	1,804,771.15	1,629,699.63
Operating Income/(Deficit)	(125,994.39)	54,053.82
Non-Operating Revenues/(Expenses)		
Interest Revenue	460.43	1,194.36
Gain on Disposition of Assets		14,615.99
Interest on Long-Term Debt	(48,762.52)	(54,871.90)
Other Non-Operating Revenues		10,100.00
Other Non-Operating Expenses		(10,100.00)
Amortization of Debt Issuance Costs - 2003 Revenue Bonds	(6,131.94)	(6,131.94)
Amortization of Bond Discount - 2003 Revenue Bonds	(1,803.08)	(1,803.08)
Total Non-Operating Revenues/(Expenses)	(56,237.11)	(46,996.57)
Income (Loss) Before Contributions	(182,231.50)	7,057.25
Capital Contributions	7,750.00	10,100.00
Change in Net Assets	(174,481.50)	17,157.25
Net Assets January 1	4,867,572.17	4,850,414.92
Net Assets December 31	\$ 4,693,090.67	\$ 4,867,572.17

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

STATEMENTS OF CASH FLOWS

Exhibit C

FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
Cash Flows from Operating Activities:		
Receipts from Customers	\$ 1,647,392.67	\$ 1,661,943.61
Receipts from Miscellaneous	5,651.87	10,478.59
Receipts/Payments from/to Escrows	111.16	(283.46)
Payments to Suppliers	(1,102,399.62)	(1,123,456.54)
Payments to Employees	(321,153.57)	(291,183.97)
Net Cash Provided by (Used In) Operating Activities	229,602.51	257,498.23
Cash Flows from Capital and Related Financing Activities:		
Capital Contributions		1,550.00
Acquisition of Capital Assets	(920.00)	(269,355.00)
Interest Paid on Long-Term Debt	(49,337.52)	(55,375.02)
Repayment of Long-Term Debt	(240,000.00)	(230,000.00)
Net Cash Used in Capital and Related Financing Activities	(290,257.52)	(553,180.02)
Cash Flows from Investing Activities:		
Interest on Investments	460.43	1,194.36
Net Cash Provided by Investing Activities	460.43	1,194.36
•		
Net Increase/(Decrease) in Cash and Cash Equivalents	(60,194.58)	(294,487.43)
Cash and Cash Equivalents January 1	1,741,940.86	2,036,428.29
Cash and Cash Equivalents December 31	\$ <u>1,681,746.28</u>	\$_1,741,940.86
Reconciliation of Operating Income to Net Cash Provided		
by Operating Activities:		
Operating Income	\$ (125,994.39)	\$ 54,053.82
Adjustments to Reconcile Operating Income to Net Cash		
Provided by (Used By) Operating Activities:		
Depreciation	275,713.82	250,127.46
Escrow Accounts	111.16	(283.46)
Changes in Current Assets and Current Liabilities		, ,
(Increase)/Decrease in Receivables	87,876.65	(40,593.14)
Increase/(Decrease) in Accounts Payable	39,235.92	(24,811.75)
Increase/(Decrease) in Accrued Liabilities	4,168.00	(1,296.16)
Increase/(Decrease) in Deferred Revenue	(45,986.73)	22,199.74
Increase/(Decrease) in Compensated Absences	(5,521.92)	(1,898.28)
Total Adjustments	355,596.90	203,444.41
Net Cash Provided by Operating Activities	\$ 229,602.51	\$ 257,498.23

<u>BEACHWOOD BOROUGH SEWERAGE AUTHORITY</u> (A COMPONENT UNIT OF THE TOWNSHIP OF BEACHWOOD)

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2010

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Authority, a public body corporate and politic of the Borough of Beachwood, County of Ocean, State of New Jersey was organized and exists under the Municipal and County Utilities Authorities Law, constituting Chapter 183 of the Pamphlet Laws of 1957 of the State of New Jersey and the acts amendatory and supplementary thereto. The Authority was created by ordinance of the Borough of Beachwood on September 6, 1972. The Authority members are appointed by the governing body of the Borough for terms of five years.

GASB Statement 14 established criteria to be used to determine which component units should be included in the financial statements of the oversight entity. In accordance with this statement the Authority is a component unit of the Borough and should be reported in the financial statements of the Borough. However, the Bureau of Authority Regulation, Department of Community Affairs, ("DCA") State of New Jersey requires that the financial statements of the Authority and Borough be reported separately.

B. Basis of Accounting

The basic financial statements of the Authority have been prepared in conformity with accounting principles generally accepted (GAAP) in the United States of America as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

Financial Accounting Standards Board (FASB) Statements for private-sector accounting and financial reporting issued prior to December 1, 1989, generally are followed in the basic financial statements to the extent that those standards do not conflict with or contradict guidance of GASB. The Authority also has the option of following subsequent FASB statements subject to this same limitation. The Authority has elected not to follow subsequent FASB statements.

The Authority is a special purpose government engaged only in business-type activities. For these governments, only enterprise fund financial statements are presented.

In June 1999, the GASB adopted its Statement No. 34 "Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments." The adoption of Statement No. 34 required the Authority to make several changes to the presentation of its basic financial statements in addition to requiring the presentation of the Authority's Management's Discussion and Analysis (MD&A). MD&A is considered to be required supplemental data and precedes the financial statements.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

C. Revenues and Expenses

Revenues and expenses are distinguished between operating and non-operating items. Operating revenues generally result from providing services in connection with the Authority's principal ongoing operations. The principal operating revenues of the Authority are wastewater service charges. Revenues from service charges are recognized as the related services are provided. Revenues from connection fees are recognized when paid. Overpayment of service charges are recorded at year-end.

Operating expenses include the costs associated with the conveyance of water and wastewater, treatment of wastewater, administrative expenses, and depreciation of capital assets.

All revenues and expenses not meeting these definitions are reported as non-operating revenues and expenses.

D. <u>Inventory</u>

The costs of inventories of materials and supplies are recorded as expenditures at the time individual items are purchased. The cost of inventories is negligible and not recorded on the balance sheet.

E. Budgets

Budgets which are required by state statute are adopted in accordance with regulations promulgated by the Bureau of Authority Regulation (the "Bureau"). An annual appropriated budget is adopted for the operations of the Authority, subject to approval by the Bureau. A capital program adopted by the Authority is management's five year plan for financing the estimated cost of addition or replacement of major fixed assets used in the Authority's operation.

Budgets are adopted on a basis consistent with GAAP with the following exceptions:

Principal retired is budgeted as an operating expense Depreciation is not budgeted Capital expenses are treated as non-operating expenses

F. Property, Plant and Equipment

The Authority records its property and equipment at cost. Contributed property and equipment are valued at their estimated fair value on the date donated. Maintenance and repairs are charged to current period operating expense, whereas additions and improvements to property and equipment are capitalized. Upon retirement or other disposition, the costs and related accumulated depreciation of property and equipment are removed from their accounts and any gains or losses are included in operations. Interest cost on debt related to construction is capitalized.

Depreciation is determined on a straight line basis for all property and equipment provided annually on the following estimated useful lives:

Buildings, Collection System, Pump Station and Laterals 40 years Equipment and Vehicles 5-20 years

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

G. Bond Funds

The Authority issued \$2,720,000 Revenue Bonds, Series 2003, dated December 1, 2003, to currently refund all of its outstanding 1980 Bonds and 1992 Junior Lien Bonds, and finance certain of the costs incurred in connection with the authorization, issuance, and delivery of the Series 2003 Bonds. In accordance with the priorities of the Bond Resolution, the Authority is required to establish funds for various purposes related to the operation of the Authority and the repayment of the 2003 Bonds. With the exception of the Operating Fund, all of the following funds stipulated in the Bond Resolution are to be held and administered by a Trustee:

Revenue Fund
Operating Fund
Bond Service Fund
Sinking Fund
Bond Reserve Fund
Renewal and Replacement Fund
Subordinated Debt Fund
General Fund

The Bond Resolution requires that all Authority revenues are to be deposited in the Revenue Fund, and after reserving amounts to pay operating expenses it directs the Trustee to transfer remaining revenues into the other funds semi-annually, beginning May 1 of each year, in the following order:

First: Into the Bond Service Fund in an amount that equals the Bond Service Requirement. On December 1 in each year the requirement must equal all interest accrued to June 1 of the following year and one half of the principal due on the Series 2003 Revenue Bonds in the same year. On June 1 in each year the requirement must equal all interest and principal payable on December 1 in the particular year.

Second: Into the Sinking Fund in an amount that meets the Sinking Fund requirement;

Third: Into the Bond Reserve Fund in an amount that equals the Bond Reserve Requirement.

Fourth: Into the Renewal and Replacement Fund in an amount that equals the Renewal and replacement Requirement

Fifth: Into the Subordinated Debt Fund, in an amount that equals the Subordinated Debt Requirement.

Sixth: Into the General Fund for any balance remaining in the Revenue Fund after giving effect to the foregoing required transfers.

H. Unamortized Debt Issuance Costs

Bond discounts and costs associated with the issuance of long term bonded debt are amortized on a straight line basis over the life of the related debt. The discounts and costs are classified as deferred charges.

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

I. Compensated Absences

Employees of the Authority are allowed to accumulate sick leave at the rate of ten days for each year of service, but not in an amount that would exceed thirty days in any three year period. Vacation days must be taken in the year they are earned. It is estimated that the cost of unpaid sick leave at December 31, 2010 was \$15,600, and this amount is accounted for as an expense and liability in the financial statements.

J. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2. SERVICE CONTRACT WITH BOROUGH OF BEACHWOOD

The Authority has a contract with the Borough that stipulates the Borough will pay an annual charge for any year the Authority's expenditures exceed its service charges, other proceeds specified in the contract, and reserves on hand. There was no charge to the Borough under these terms for the years 2010 and 2009.

NOTE 3. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include petty cash, change funds, cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost. U.S Treasury and agency obligations and certificates of deposit with maturities of 90 days or less when purchased are stated at cost.

A. Deposits

New Jersey statutes permit the deposit of public funds in institutions located in New Jersey which are insured by the Federal Deposit Insurance Corporation ("FDIC"), or by any other agencies of the United States that insure deposits or the State of New Jersey Cash Management Fund.

New Jersey statutes require public depositories to maintain collateral for deposits of public funds that exceed insurance limits as follows:

The market value of the collateral must equal five percent of the average daily balance of public funds; or

If the public funds deposited exceed 75 percent of the funds of the depository, the depository must provide collateral having a market value equal to 100 percent of the amount exceeding 75 percent.

All collateral must be deposited with the Federal Reserve Bank, the Federal Home Loan Bank Board or a banking institution that is a member of the Federal Reserve System and has capital funds of not less than \$25,000,000.

NOTE 3. CASH AND CASH EQUIVALENTS (CONTINUED)

B. <u>Investments</u>

- a. When authorized by a cash management plan approved pursuant to N.J.S. 40A:5-14, the Authority may use available funds for the purchase of the following types of securities which, if suitable for registry, may be registered in the name of the Authority:
 - (1) Bonds or other obligations of the United States or obligations guaranteed by the United States.
 - (2) Government money market mutual funds.
 - (3) Any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, which security has a maturity date not greater than 397 days from the date of purchase, provided that such obligation bears a fixed rate of interest not dependent on any index or other external factor.
 - (4) Bonds or other obligations of the Borough, or bonds or other obligations of the school district of which the Borough is a part or within which the school district is located.
 - (5) Bonds or other obligations, having a maturity date not more than 397 days from the date of purchase, approved by the Division of Investments, New Jersey Department of the Treasury.
 - (6) Local government investment pools.
 - (7) Deposits with the State of New Jersey Cash Management Fund established pursuant to section 1 of P.L. 1977, c. 281; or
 - (8) Agreements for the repurchase of fully collateralized securities, if:
 - (a) the underlying securities are permitted investments pursuant to paragraphs (1) and (3) of this section;
 - (b) the custody of collateral is transferred to a third party;
 - (c) the maturity of the agreement is not more than 30 days;
 - the underlying securities are purchased through a public depository as defined in section 1 of P.L. 1970, c. 236 (C.17:9-41);
 - (e) a master repurchase agreement providing for the custody and security of collateral is executed.
- b. Any investment instruments in which the security is not physically held by the Authority shall be covered by a third party custodial agreement, which shall provide for the designation of such investments in the name of the Authority and prevent unauthorized use of such investments.
 - c. Investments are further regulated and restricted in accordance with N.J.S. 40A:5-15.1.

Other than cash equivalents that would otherwise qualify as investments, except for their maturity or their withdrawal provisions, the Authority had no investments in qualified securities at December 31, 2010.

NOTE 3. <u>CASH AND CASH EQUIVALENTS (CONTINUED)</u>

C. <u>Cash Management Plan</u>

In accordance with N.J.S. 40A:5-14, every authority shall adopt a cash management plan and shall deposit and invest its funds pursuant to that plan. The plan shall be approved annually by majority vote of the members and may be modified from time to time in order to reflect changes in federal or state law or regulations. The chief financial officer shall be charged with administering the plan. The Authority adopted its Cash Management Plan on February 2, 2010.

When an investment in bonds maturing in more than one year is authorized, the maturity of those bonds shall approximate the prospective use of the funds invested.

The plan also requires a monthly report to the governing body summarizing all investments made or redeemed since the previous report and shall include, at a minimum, the specific detailed information as set forth in the statute.

D. Restricted Cash

The restricted cash at December 31 of \$651,960 consists of escrow deposits for review and inspection of developers' projects and amounts restricted in accordance with the bond resolution.

E. Custodial Credit Risks

Interest Rate Risk

Interest rate is the risk that changes in interest rates will adversely affect the fair value of an investment. The Authority does not have a formal investment policy that limits investment maturities as a means of managing its exposure; however, investments are matched with anticipated cash flows to minimize interest rate

Credit Risk

Credit risk is the risk that an insurer or other counterparty to an investment will not fulfill its obligations. The Authority's limits its credit risk by investing in direct obligations of the United States government, its agencies or instrumentalities secured by the full faith and credit of the government of the United States. U.S. government securities carry an underlying rating of AAA by Standard and Poor's and Aaa by Moody's Investors Service. The Authority has no policy on credit risk however, investments are limited to securities guaranteed by the U.S. Government.

Concentration of Credit Risk

The Authority places no limit on the amount that may be invested in any one issuer. 100% of the Authority's investments are in obligations of the United States or its agencies or instrumentalities.

At year-end the carrying amount of the Authority's deposits was \$1,681,746 and the bank balance amount was \$1,689,372. Of this amount \$250,000 was covered by federal depository insurance and a collateral pool under New Jersey's Governmental Unit Deposit Protection Act covered \$1,439,372.

NOTE 4. RULES AND REGULATIONS

Rate schedules for user fees, connection fees, lateral installations and other matters under the jurisdiction of the Authority are established in accordance with the Rules and Regulations of the Authority as adopted and amended.

NOTE 5. DEBT

A. Long-Term Revenue Bonds

The Authority authorized financing of \$2,720,000 Sewer Revenue Bonds, Series 2003 (the "Bonds"), pursuant to a resolution adopted by the Authority on November 18, 2003.

The Bonds were issued to provide funds to currently refund all of the Authority's outstanding 1980 Sewer Revenue Bonds (Series A) and its outstanding Revenue Bonds (Junior Lien Series 1992) (collectively the "Refunded Bonds") to establish a reserve for debt service of the Authority, and to finance the costs and expenses connected with the issuance of the Bonds.

On the date of issuance of the Bonds the Authority called the outstanding 1980 Bonds for optional redemption on February 1, 2004, at 100% of their principal amount and interest accrued to the redemption date, and called the outstanding 1992 Junior Lien Bonds at 101% of their principal amount together with accrued interest to February 1, 2004. In addition the Authority entered into an Escrow Deposit Agreement with Commerce Bank, National Association, to act as agent for the Authority for the deposit of the proceeds of the Bonds and other Authority funds, for the payment of the principal and interest on the Refunded Bonds which payment was made February 1, 2004.

The Bonds are dated December 1, 2003, and mature in installments payable annually on their anniversary date commencing in 2004. Interest, computed at variable rates from 2.50% to 4.125%, is payable on the outstanding bonds on June 1, and December 1, until the final principal maturity of the bonds due December 1, 2018.

As of December 31, 2010 the Authority's bonded debt amounted to \$1,180,000.

Schedule of Annual Debt Service for Principal and Interest for Bonded Debt Issued and Outstanding for the Next Five Years and Thereafter

Fiscal			
Year	Principal	<u>Interest</u>	<u>Total</u>
2011	\$ 245,000	\$ 42,438	\$ 287,438
2012	250,000	34,781	284,781
2013	105,000	26,343	131,343
2014	110,000	22,669	132,669
2015	110,000	18,681	128,681
2016-2018	360,000	29,669	389,669
	\$ <u>1,180,000</u>	\$ <u>174,581</u>	\$ <u>1,354,581</u>

NOTE 5. DEBT

A. <u>Long-Term Revenue Bonds</u> (Continued)

Changes in Outstanding Debt

During 2010, the following changes occurred in the outstanding debt of the Authority:

Balance Outstanding at December 31, 2009	\$ 1,420,000
Bonds Paid	240,000
Balance Outstanding at December 31, 2010	\$ 1,180,000

NOTE 6. PENSION PLANS

The Authority is required to contribute to a cost sharing multiple-employer defined benefit pension plan, the Public Employees' Retirement System, which is administered by the New Jersey Division of Pensions and Benefits. This plan provides retirement, disability, annual cost of living adjustments and death benefits to plan members and their beneficiaries. The plan has a Board of Trustees that implements benefit provisions, which are established and amended by State statute. The Division issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

State of New Jersey
Division of Pensions and Benefits
P.O. Box 295
Trenton, New Jersey 08625-0295

The contribution requirements of plan members are determined by State statute. Effective July 1, 2008, plan members enrolled in the Public Employees' Retirement System were required to contribute 5.5% of their annual covered salary. The Authority's contributions to the plan, equal to the required contributions for each year, were as follows:

<u>Year</u>	<u>PERS</u>
2010	\$ 18,732
2009	16,590
2008	12,036

NOTE 7. RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets; errors and omissions, injuries to employees; and natural disaster. The Authority is a member of the New Jersey Utilities Joint Insurance Fund. The Joint Insurance Fund is both an insured and self-administered group of authorities established for the purpose of insuring for risks connected with property damage, general liability, motor vehicles and equipment liability, and workmen's compensation.

NOTE 8. SERVICE AGREEMENT WITH OCEAN COUNTY UTILITIES AUTHORITY

The Authority entered an agreement with the Ocean County Utilities Authority (the "O.C.U.A.") for treatment and disposal of sewerage from the Authority's collection system. The agreement requires the O.C.U.A. to establish a charge for service on the basis of estimated flows. The annual charge for treatment was \$3,732 per million gallons for the years 2010 and 2009.

NOTE 9. AMOUNTS REQUIRED BY BOND RESOLUTIONS

The General Bond Resolution (the "Resolution") for the 2003 Series Revenue Bonds requires the Authority to maintain funds in separate accounts for unpaid interest and principal on the bonds and for the renewal and replacement of facilities in accordance with an engineering estimate certified as to the amount. The Resolution specifies that computations for the principal and interest in the bond accounts are to be made on each May 1, and November 1, by the Trustee (Commerce Bank of New Jersey). The Bond Service Requirement on any particular date of computation, when the date is after December 1 and prior to June 1, accordingly, is the interest due on June 1 and one half the principal amount of bonds due on December 1. For the Bond Reserve Requirement, the Trustee has the option to deposit the lesser of an amount equal to 125% of the average annual bond service or an amount equal to the maximum bond service, or no more than 10% of the aggregate amount of bonds outstanding. Funds were either transferred or withdrawn from the accounts on May 1, 2008, the semi-annual computation date, to comply with the Resolution. The following schedule reflects balances in the accounts prior to the May 1, computation date.

	2010	2009
Bond Service Requirement Amount Required Investments or Deposits to Satisfy Requirement	\$ 144,669 <u>144,669</u>	\$ 142,688 142,688
Deficiency	\$0	\$ <u>-0-</u>
Bond Reserve Requirement		
Amount Required	\$ 142,000	\$ 165,000
Investments or Deposits to Satisfy Requirements	142,000	<u>165,000</u>
Excess	\$ <u>0-</u>	\$ <u>-0-</u>
Renewal and Replacement Requirement		
Amount Required	\$ 500,000	\$ 500,000
Investments or Deposits to Satisfy Requirements	\$ <u>500,000</u>	\$ <u>500,000</u>

NOTE 10. CAPITAL ASSETS

The following is a schedule of the Authority's Capital Assets, and transactions in the accounts for the year 2010:

]	Balance Dec. 31, 2009		Increased by Current Year Additions		Decreased by Current Year Disposals	1	Balance Dec. 31, 2010
Non-depreciable Assets:	-		-		-		•	
Land	\$	198,197	\$		\$		\$	198,197
Depreciable Assets:						· -		
Buildings and Improvements		339,795		58,480				398,275
Vehicles and Equipment		460,044		920		6,737		454,227
Collection System		6,448,807						6,448,807
Laterals		2,294,158		7,750				2,301,908
Road Overlay		410,115						410,115
Total Historical Cost	-	10,151,116	-	67,150	-	6,737	-	10,211,529
Less Accumulated Depreciation:								
Buildings		135,793		8,989				144,782
Vehicles and Equipment		175,645		18,174		6,737		187,082
Collection System		4,063,704		164,074				4,227,778
Laterals		1,265,098		74,224				1,339,322
Road Overlay		163,627		10,253				173,880
Total Accumulated Depreciation	-	5,803,867	-	275,714	-	6,737	-	6,072,844
Total Capital Assets Net	\$_	4,347,249	\$_	(208,564)	\$_		\$.	4,138,685

The basic financial statements utilize a net asset presentation. New assets are categorized as Invested in Capital Assets (net of related debt), restricted and unrestricted.

Invested in Capital Assets (net of related debt) is intended to reflect the portion of net assets that are associated with non-liquid, capital assets, less outstanding capital asset related debt. Restricted assets are liquid assets generated from revenues that have third-party (statutory or bond covenant) limitation on their use. Unrestricted assets represent unrestricted liquid assets.

NOTE 11. PERFORMANCE BOND

The cost of the construction of laterals, which provide connection to the Authority's collection system, are based on the components of labor and material in a linear foot of construction. The commissioners of the Authority, in exercising their responsibility to determine whether expenditures in any category will exceed the statutory limitation for bid, annually estimate the number of laterals that will be constructed in a given year. The estimate of the number of units, and the unit price of construction, form the basis for the competitive bid process required by New Jersey law. The letting of a contract to a successful bidder on these terms is not a guarantee that the value of the actual work will necessarily approach the value of the contract award. Under certain circumstances, it is possible that this value may exceed the award, but the purpose of the commissioner's estimates is to minimize such a result.

NOTE 11. PERFORMANCE BOND (CONTINUED)

Consistent with New Jersey contract law, the commissioners have required that the successful bidder, in the instance of the foregoing lateral construction, provide a performance bond equal to 100% of the amount bid. For the years 2010 and 2009, the successful bidder entered into a Surety and Security Agreement (the "Agreement") with the Authority pledging deposited funds equal to the contract award which would inure to the benefit of the Authority in the event of default. The Agreement was held to conform to contract law by the Authority's attorney.

NOTE 12. <u>CONTINGENT LIABILITIES</u>

Pending Litigation

It is the opinion of the Authority officials that there is no litigation threatened or pending that would materially affect the financial position of the Authority or adversely affect the Authority to levy, collect and enforce the collection of user charges or other revenue for the payment of its bonds or other obligations.

William E. Antonides and Company CERTIFIED PUBLIC ACCOUNTANTS

WILLIAM E. ANTONIDES, C.P.A., R.M.A., P.S.A. WILLIAM E. ANTONIDES, JR., C.P.A., R.M.A., P.S.A.

EDWARD J. SIMONE, C.P.A., R.M.A., P.S.A. BRIAN K. LOGAN, C.P.A., R.M.A., P.S.A. DOROTHY S. GALLAGHER, C.P.A., R.M.A., P.S.A. DONALD F. HILL, C.P.A., P.S.A. CHI-LING LAI, C.P.A., P.S.A.

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

AND ON COMPLIANCE AND OTHER MATTERS BASED ON

AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN

ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Chairperson and Board of Commissioners **Beachwood Sewerage Authority** County of Ocean Beachwood, New Jersey

We have audited the financial statements of the Beachwood Sewerage Authority (the "Authority"), as of and for the years ended December 31, 2010 and 2009, which collectively comprise the Authority's basis financial statements, and have issued our report thereon dated October 24, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Internal Control Over Financial Reporting (Continued)

Our consideration of internal control over financial reporting was for the limited purposes described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

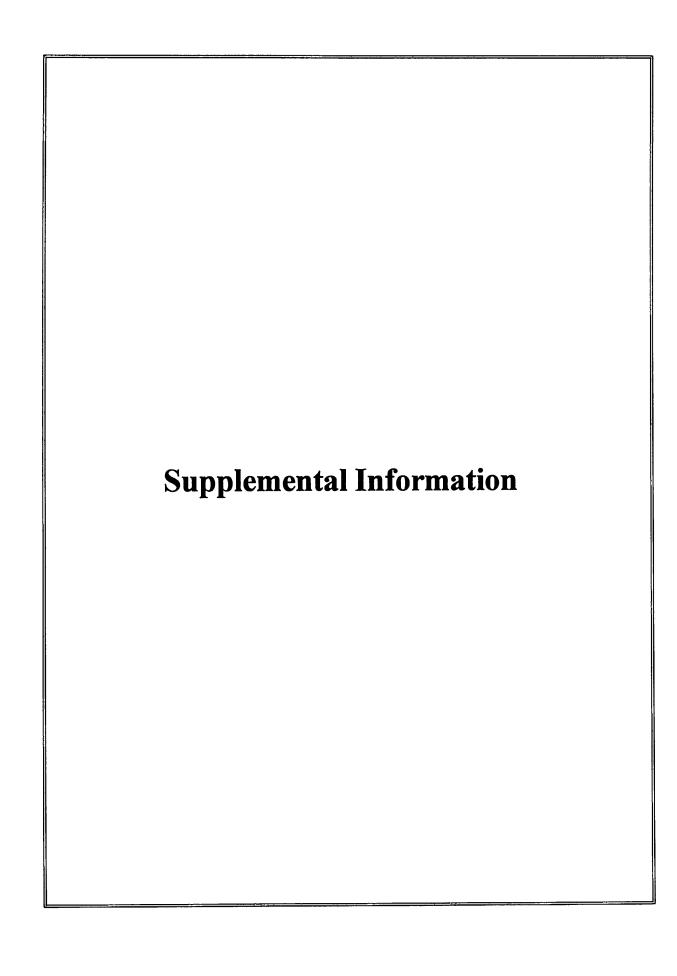
Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations and contracts, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*. We noted certain matters that we reported to management of the Authority in a separate letter dated October 24, 2011.

This report is intended solely for the information and use of the Authority's management and the Board of Commissioners, others within the organization, and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, and is not intended to be and should not be used by anyone other than these specified parties.

William E. Antonides and Company
Independent Auditors

October 24, 2011



(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

SCHEDULE OF REVENUES AND APPROPRIATIONS

Schedule 1

COMPARED TO BUDGET - YEAR ENDED DECEMBER 31, 2010

Sheet 1 of 4

WITH COMPARATIVE AMOUNTS FOR YEAR ENDED DECEMBER 31, 2009

(NON-GAAP BUDGETARY BASIS)

And the shall Day on the	Amended Budget	Actual		Variance Positive (Negative)	2009 Actual
Anticipated Revenues Operating Revenues:					
· · · · · · · · · · · · · · · · · ·	\$ 1,550,000.00	\$ 1,610,308.55	\$	60,308.55	\$ 1,656,434.86
Connection Fees	\$ 1,550,000.00	6,150.00	Þ	6,150.00	18,000.00
Other	20,000.00	62,318.21		42,318.21	9,318.59
Total Operating Revenues	1,570,000.00	1,678,776.76		108,776.76	1,683,753.45
Budget Annuanujations					
Budget Appropriations Operating Appropriations:					
Administration:					
Salaries and Wages	103,300.00	100,934.59		2,365.41	87,831.04
Fringe Benefits	27,897.68	27,292.59		605.09	20,862.07
Other Expenses	88,662.50	77,640.07		11,022.43	91,165.80
Total Administration	219,860.18	205,867.25		13,992.93	199,858.91
				• • •	
Cost of Providing Services:					
Salaries and Wages	171,200.00	161,596.94		9,603.06	141,413.66
Fringe Benefits	39,352.32	34,168.23		5,184.09	33,866.04
Other Expenses	1,102,250.00	1,127,424.91		(25,174.91)	1,004,433.56
Total Cost of Providing Services	1,312,802.32	1,323,190.08		(10,387.76)	1,179,713.26
Total Operating Appropriations	1,532,662.50	1,529,057.33		3,605.17	1,379,572.17
Excess (Deficit) of Operating Revenues over					
Appropriations	37,337.50	149,719.43		112,381.93	304,181.28
· · · · · · · · · · · · · · · · · · ·					
Non-Operating Revenues:					
Interest on Investments		460.43		460.43	1,194.36
Other Non-Operating Revenues	10,000.00	7,750.00	_	(2,250.00)	10,100.00
Total Non-Operating Revenues	10,000.00	8,210.43		(1,789.57)	11,294.36
				• • • • •	
Non-Operating Appropriations:	40.005.50	10 760 60		554.00	54.051.00
Interest on Long-Term Debt	49,337.50	48,762.52		574.98	54,871.90
Capital Outlay	120,000.00	67,150.00		52,850.00	279,455.00
Long-Term Principal Payments	240,000.00 409,337.50	240,000.00 355,912.52	-	53,424.98	230,000.00 564,326.90
Total Non-Operating Appropriations	409,337.30	333,912.32		33,424.96	304,320.90
Total Operating and Non-Operating Appropriations	1,942,000.00	1,884,969.85		57,030.15	1,943,899.07
Unreserved Retained Earnings to Balance Budget	362,000.00	362,000.00		2.,300.10	569,000.00
			•		
Total Appropriations - Unreserved Retained					
Earnings	\$ 1,580,000.00	1,522,969.85		57,030.15	1,374,899.07
			•		
Excess/(Deficit) of Revenues over Appropriations		\$ 164,017.34	. \$ _.	164,017.34	\$ 320,148.74

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

SCHEDULE OF REVENUES AND APPROPRIATIONS

Schedule 1

COMPARED TO BUDGET - YEAR ENDED DECEMBER 31, 2010

Sheet 2 of 4

WITH COMPARATIVE AMOUNTS FOR YEAR ENDED DECEMBER 31, 2009

(NON-GAAP BUDGETARY BASIS)

		Amended Budget		Actual		Variance Positive (Negative)		2009 Actual
Administration	-		_		•		-	
Salaries and Wages:								
Board Members	\$	9,300.00	\$	9,300.00	\$		\$	9,300.00
Clerical		85,000.00		82,634.59		2,365.41		78,156.04
Legal	_	9,000.00	_	9,000.00	_		_	375.00
Total Salaries and Wages	_	103,300.00	_	100,934.59	-	2,365.41	-	87,831.04
Fringe Benefits:								
Public Employees' Retirement System		7,382.00		7,300.00		82.00		6,367.34
Social Security		6,900.50		7,721.50		(821.00)		6,693.25
Unemployment Compensation Insurance		327.00		576.77		(249.77)		413.82
Worker's Compensation Insurance		1,722.18		1,662.66		59.52		1,000.00
Hospitalization Insurance		10,066.00		10,031.66		34.34		6,089.46
Accumulated Sick Leave		1,500.00			_	1,500.00	_	298.20
Total Fringe Benefits	_	27,897.68	_	27,292.59		605.09	-	20,862.07
Other Expenses:								
Advertising		2,000.00		1,482.52		517.48		1,269.50
Audit and Accounting		22,000.00		20,945.00		1,055.00		19,945.00
Electric		5,000.00		4,500.39		499.61		4,753.41
Engineering		20,000.00		19,080.00		920.00		24,867.15
Equipment Maintenance		2,500.00		172.00		2,328.00		683.01
Computer Maintenance		6,000.00		4,740.10		1,259.90		5,019.00
Heat		3,000.00		2,546.29		453.71		2,781.02
Insurance		4,000.00		3,347.69		652.31		3,882.82
Legal								10,845.26
Miscellaneous		6,662.50		5,361.04		1,301.46		2,871.99
Office Supplies		5,000.00		4,393.41		606.59		3,529.25
Postage		5,000.00		3,976.27		1,023.73		3,675.39
Telephone		3,000.00		2,695.36		304.64		2,643.00
Trustees Administrative Fee	_	4,500.00	_	4,400.00	_	100.00		4,400.00
Total Other Expenses	-	88,662.50	_	77,640.07		11,022.43	-	91,165.80
Total Administration	\$_	219,860.18	\$_	205,867.25	\$	13,992.93	\$	199,858.91

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

SCHEDULE OF REVENUES AND APPROPRIATIONS

Schedule 1

COMPARED TO BUDGET - YEAR ENDED DECEMBER 31, 2010

Sheet 3 of 4

WITH COMPARATIVE AMOUNTS FOR YEAR ENDED DECEMBER 31, 2009

(NON-GAAP BUDGETARY BASIS)

	Amended Budget	Actual	Variance Positive (Negative)	2009 Actual
Cost of Providing Service				
Salaries and Wages	\$ 171,200.00	\$ <u>161,596.94</u>	\$ 9,603.06	\$ <u>141,413.66</u>
Fringe Benefits:				
Public Employees' Retirement System	11,518.00	11,432.09	85.91	10,222.66
Social Security	11,249.50	12,795.55	(1,546.05)	10,854.26
Unemployment Compensation Insurance	573.00	621.44	(48.44)	384.27
Worker's Compensation Insurance	2,977.82	2,955.84	21.98	2,774.37
Hospitalization Insurance	11,534.00	11,885.23	(351.23)	11,826.96
Accumulated Sick Leave	1,500.00	(5,521.92)	7,021.92	(2,196.48)
Total Fringe Benefits	39,352.32	34,168.23	5,184.09	33,866.04
Other Expenses:				
Contracted Services	45,750.00	48,441.57	(2,691.57)	23,957.68
Electric	6,300.00	6,255.24	44.76	5,000.99
Fuel for Vehicles	3,500.00	2,981.15	518.85	2,068.59
Heat	3,000.00	2,529.01	470.99	2,807.73
Rail System	4,000.00	6,425.00	(2,425.00)	-,
Rotor Cable	2,600.00	- ,	2,600.00	
Sewerage Treatment Charges	1,026,300.00	1,050,931.20	(24,631.20)	962,856.00
Supplies	5,000.00	4,774.84	225.16	4,931.25
Telephone	2,000.00	1,550.46	449.54	1,673.47
Vehicle Maintenance	3,800.00	3,536.44	263.56	1,137.85
Total Other Expenses	1,102,250.00	1,127,424.91	(25,174.91)	1,004,433.56
Total Cost of Providing Service	\$_1,312,802.32	\$ 1,323,190.08	\$ (10,387.76)	\$ <u>1,179,713.26</u>

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

SCHEDULE OF REVENUES AND APPROPRIATIONS

Schedule 1

COMPARED TO BUDGET - YEAR ENDED DECEMBER 31, 2010

Sheet 4 of 4

WITH COMPARATIVE AMOUNTS FOR YEAR ENDED DECEMBER 31, 2009

(NON-GAAP BUDGETARY BASIS)

Constant Outland	_	Amended Budget		Actual	•	Variance Positive (Negative)		2009 Actual
Capital Outlay: Postage Meter	\$		\$		\$		\$	3,254.00
Computer			-	920.00	•	(920.00)	-	•
Vac Truck				50.400.00				266,101.00
Bulkheading Laterals		120,000.00		58,480.00		61,520.00		10 100 00
Laterais	_		•	7,750.00	•	(7,750.00)		10,100.00
Total Capital Outlay	\$_	120,000.00	\$	67,150.00	\$.	52,850.00	\$	279,455.00
Increase/(Decrease) to Reconcile Budgetary Basis to GAAP Basis								
Excess/(Deficit) from Above - Budgetary Basis			\$	164,017.34			\$	320,148.74
Long-Term Debt Principal Payments				240,000.00				230,000.00
Capital Outlay				67,150.00				279,455.00
Depreciation Expense				(275,713.82)				(250,127.46)
Amortization of Debt Issuance Costs - 2003 Revenue Bonds				(6,131.94)				(6,131.94)
Amortization of Bond Discount - 2003 Revenue Bonds				(1,803.08)				(1,803.08)
Gain on Disposition of Assets								14,615.99
Retained Earnings Appropriated				(362,000.00)				(569,000.00)
Change in Net Assets			\$	(174,481.50)			\$	17,157.25

BEACHWOOD SEWERAGE AUTHORITY (A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

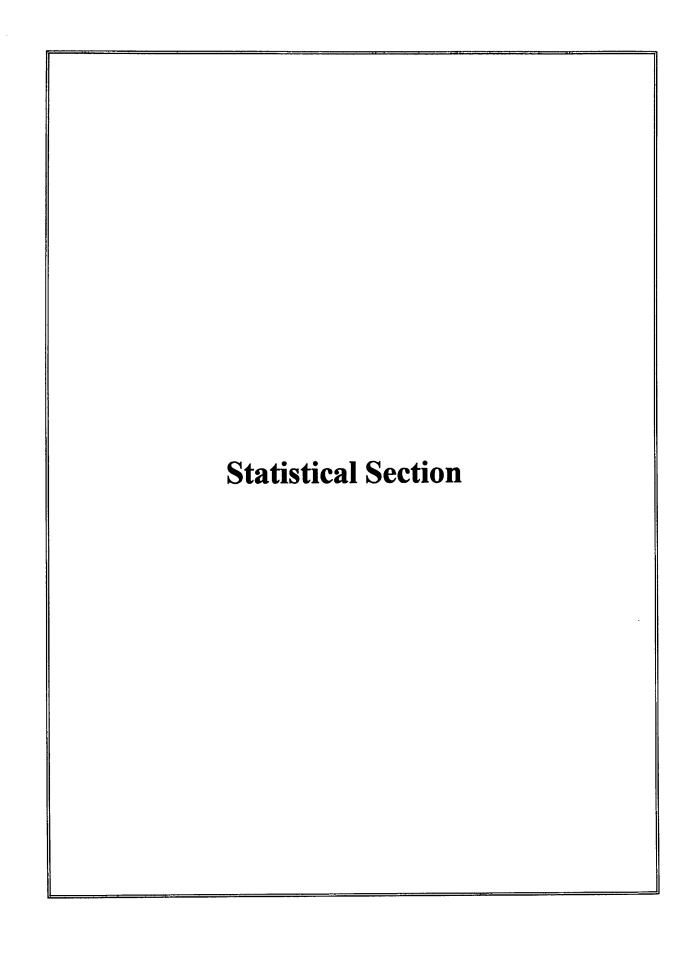
ANALYSIS OF ACCOUNTS RECEIVABLE - SERVICE FEES

YEAR ENDED DECEMBER 31, 2010

Schedule 2

Residential		\$ ^{_1}	Balance Dec. 31, 2009 97,563.95	Increased by 2010 Service Fees 1,548,028.55	Decreased by Collected in 2010 \$ 1,523,778.39	\$	Balance Dec. 31, 2010 121,814.11
Commercial			3,146.44	58,515.00	57,032.94		4,628.50
Board of Education				3,765.00	3,765.00		
Municipal	(1)	_					
	(2)	\$_	100,710.39	\$ 1,610,308.55	\$ <u>1,584,576.33</u>	\$.	126,442.61
Analysis of Balance Accounts Receivable Overpayment of Use	e - Serv	ice F	ees			\$ - \$	224,258.92 (97,816.31) 126,442.61

- (1) The Borough of Beachwood, the Beachwood Public Library, the Beachwood Water Company and the Beachwood First Aid and Fire Companies are exempt from user charges.
- (2) The user charges do not include interest on delinquent payments. In 2010 interest on delinquent payments amounted to \$56,666.34



(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

OPERATING REVENUES BY SOURCE

Schedule 3

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

					Decei	December 31				
	2010	2010 2009 2008	2008	2007	2006	2005	2004	2003	2002	2001
Operating Revenues: Service Fees	\$ 1,610,308.55	\$ 1,656,434.86	\$ 1,647,488.72	\$ 1,630,562.92	\$ 1,599,523.08	\$ 1,535,704.83	\$ 1,493,084.54	\$ 1,456,850.04	\$ 1,610,308.55 \$ 1,656,434.86 \$ 1,647,488.72 \$ 1,630,562.92 \$ 1,599,523.08 \$ 1,535,704.83 \$ 1,493,084.54 \$ 1,456,850.04 \$ 1,431,825.97 \$ 1,401,117.69	\$ 1,401,117.69
Connection Fees and Other Operating Revenues	ı	68,468.21 27,318.59 12,430.00	12,430.00	17,310.00	24,140.00	85,392.82	101,486.21	83,081.79	83,324.76	75,631.06
Total Operating Revenues	\$ 1,678,776.76	\$ 1,683,753.45	\$ 1,659,918.72	\$ 1,647,872.92	\$ 1,623,663.08	\$ 1,621,097.65	\$ 1,594,570.75	\$ 1,539,931.83	\$ 1,678,776.76 \$ 1,683,753.45 \$ 1,659,918.72 \$ 1,647,872.92 \$ 1,623,663.08 \$ 1,621,097.65 \$ 1,594,570.75 \$ 1,539,931.83 \$ 1,515,150.73 \$ 1,476,748.75	\$ 1,476,748.75

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

OPERATING EXPENSES BY SOURCE

Schedule 4

									Decen	1per	December 31								
	2010		2009		2008		2007	ļΙ	2006		2005		2004		2003	2002			2001
Operating Expenses: Personnel Services	€9	, s	83,796.83	€9	271,077.59	64	270,582.03	مر ا	245,673.39	S	237,549.12	69	234,215.34	6 9	259,403.46 \$	17,122	8.94	200	19,994.67
Purchase of Services		σ	62,856.00		926,421.60		951,246.09		937,418.20		885,954.55		891,322.00		897,446.15	857,47	1.28	86	8,547.75
Other Operating Expenses		_	32,919.34		133,597.21		138,176.39		122,949.98		127,726.79		126,782.80		141,550.98	146,16	2.98	Ξ	8,456.53
Depreciation	275,713.82 250,127.46 247,446.29	2	50,127.46	ı	247,446.29		249,824.69		258,494.93	١	256,895.45		238,346.92		242,248.30	242,428.70	8.70	8	235,718.47
Total Onerating Expenses	0)	\$ 1.6	29,699.63	S I.	578,542.69	69	1,609,829.20	S 1,	1,564,536.50	S. J.	\$ 1,508,125.91	S 1,	1,490,667.06	S.I,	1,540,648.89	\$ 1,467,781.90	1.90	1,43	1,432,717.42
and of the same of the same of				U		I				1		ij		1	n		į		

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD) BEACHWOOD SEWERAGE AUTHORITY

SERVICE FEES (RATES)

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

Schedule 5

(UNAUDITED)

	2001	372.00	2.56		nle 6			10	9.5
	20	\$ 37			Schedule 6			2001	3,
	2002	408.00 \$ 404.00 \$ 400.00 \$ 396.00 \$ 388.00 \$ 380.00 \$ 376.00 \$	2.56					2008 2007 2006 2005 2004 2003 2002 2001 1 950 00 \$ 1 800 00	1,100.00
	'	₩						υ	>
	2003	380.00	2.56					2003	*,
		↔						l e	•
	2004	388.00	2.56		<u> </u>			2004	2.00
	'	69			H 20			<u>ج</u>	•
December 31	2002	396.00	2.56		HROUG		December 31	2005	2000
ecen	Ì '	69		ଉ	10 T		ecen	اما	•
De	2006	400.00	2.56	RATE	R 31, 20	ส	Ω	2006	20.00.4
		⇔		EES	(BE	TED		ا اح)
	2007	404.00	2.56	CONNECTION FEES (RATES) SENDED DECEMBER 31, 2010 (UNAUDITED) Dec		1 900 00			
		⇔	_,	NEC	ED	ч		<u>د</u> ا ا	}
	2008		2.82	CON	CONNECTION FEES (RATES) FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001 (UNAUDITED)		1 950 00	7,7,0	
		↔	-	YEAR			ا	}	
	2009	\$ 408.00 \$ 408.00 \$	3.00		R THE			\$ 2 050 00 \$ 2 000 00 \$	£,000.
		↔	0		<u>0</u>			چا ا)
	2010	408.00	3.00					2010	4,000
								4	€
		Sewer Minimum per Year (All Customers) Per 1 000 Gallons in Excess of	75,000 per Year per Unit (Commercial Customers Only)					Connection Fee	
		Sewer Minim Per 1	5	31	7			Š	Š

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

NUMBER OF SEWER CUSTOMERS

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

Schedule 7

(UNAUDITED)

	2001	3,676
	2002	3,705
	2003	3,722
	2004	3,722
ber 31	2005	3,751
Decem	2006	3,769
	2007	3,787
	2008	3,795
	2009	3,814
	2010	3,813
		Customers

GENERAL TAX RATE (PER \$100 OF ASSESSED VALUATION)

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

Schedule 8

	1	\$ 2.784
		\$ 2.799
	2003	\$ 2.849
	2004	\$ 2.957
nber 31	2002	\$ 3.107
Decer	2006	\$ 3.275
	2007	\$ 1.385
	2008	\$ 1.476
	2009	\$ 1.545
	2010	\$ 1.635
		Borough of Beachwood

BEACHWOOD SEWERAGE AUTHORITY (A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

TEN LARGEST SEWER CUSTOMERS

Schedule 9

FOR THE YEAR ENDED DECEMBER 31, 2010

Name	Description	Billing
Alberto Family LP	Apartments	\$ 1,632.00
Beachwood Elementary School	Elementary School	1,701.00
Bruett, Flo	Restaurant, Store	1,272.00
Carpetland	Carpet Store	1,632.00
High Velocity	Restaurant	4,416.00
Sand Castle Diner	Diner	2,169.00
Schmidt, Steven	Apartments	2,448.00
Superclean Laundromat	Laundromat	7,203.00
Toms River Intermediate South	Intermediate School	2,064.00
Town & Country Bakery	Bakery	4,989.00

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

RATIO OF ANNUAL DEBT SERVICE TO

Schedule 10

TOTAL OPERATING EXPENSES

FOR THE YEARS ENDED DECEMBER 31, 2010 THROUGH 2001

(UNAUDITED)

Ratio of Debt Service to Total Operating	0.160	0.175	0.181	0.177	0.183	0.190	0.189	0.203	0.214	0.343	
Operating	\$ 1,804,771.15	1,629,699.63	1,578,542.69	1,609,829.20	1,564,536.50	1,508,125.91	1,490,667.06	1,540,648.89	1,467,781.90	1,432,717.42	\$ 15,627,320.35
Total Debt	\$ 289,337.52	285,375.00	285,718.78	285,393.76	285,768.76	286,018.76	281,018.76	313,215.88	313,435.88	490,955.88	\$ 3,116,238.98
	Interest 49.337.52	55,375.00	60,718.78	65,393.76	70,768.76	76,018.76	81,018.76	156,022.26	164,203.86	259,544.43	\$ 1,038,401.89
· •	Frincipal 240 000 00	230,000,00	225,000.00	220,000,00	215,000.00	210,000.00	200,000,00	157, 193, 62	149 232 02	231,411.45	\$ 2,077,837.09
;	Year	2002	2008	2002	2002	2005	2002	2003	2002	2001	

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BEACHWOOD SEWERAGE AUTHORITY (A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

POPULATION 2010, 2000 AND 1990 CENSUS

Schedule 11

		December 31	
	2010	2000	1990
Borough of Beachwood	11,045	10,375	9,324

(A COMPONENT UNIT OF THE BOROUGH OF BEACHWOOD)

MUNICIPAL LABOR FORCE ESTIMATES 2007, 2006 AND 2005

Schedule 12

Number of Residents	Unemployment Rate		4.6% 5.0% 4.8%
	Unemployment	2005	303
		2006	329
		2007	300
	Employed	2005	6,059
		2006	6,259
		2007	6,279
	Potential Labor Force	2005	6,362
		2006	6,588
		2007	6,579
			Borough of Beachwood